



Str. Horea nr.7 Cluj-Napoca, 400174 Tel.: 0264599170 Fax: 0264590110

E-mail: secretariat.tbs@ubbcluj.ro Site: tbs.ubbcluj.ro

SYLLABUS Academic year 2022-2023

1. Information regarding the programme

1.1. Higher education institution	Universitatea Babeş-Bolyai
1.2. Faculty	Faculty of Business
1.3. Department	Business
1.4. Field of study	Business Administration
1.5. Study cycle	Bachelor
1.6. Study programme / Qualification	Business Administration in Hospitality Services (English)

2. Information regarding the course

2.1. Name of the co	ourse	Hospitality	y bus	siness budgeting			
2.2. Code		ILE0087					
2.3. Course coordin	ator		Α	Assoc. Prof. Dr. Dragoș I	Păun		
2.4. Seminar coord	inator		Α	Assoc. Prof. Dr. Dragoș I	Păun		
2.5. Year of study	III 2	2.6. Semester	2	2.7. Type of evaluation	С	2.8. Type of course	compulsory

3. Total estimated time (hours/semester of didactic activities)

5. Total confidence time (nour s/scin	Cotto U	i diddette dettvittes)			
3.1. Hours per week	2	Of which: 3.2. lecture	1	3.3 seminar/laboratory	1
3.4. Total hours in the curriculum	24	Of which: 3.5. lecture	12	3.6. seminar/laboratory	12
Time allotment:	·				ore
Learning using manual, course support, b	ibliogr	aphy, course notes			20
Additional documentation (in libraries, o	n electr	onic platforms, field doc	cument	tation)	3
Preparation for seminars/labs, homework, papers, portfolios and essays					20
Tutorship					
Evaluations					2
Other activities:					4
3.7. Total individual study hours					51
3.8. Total hours per semester					75
3.9. Number of ECTS credits					3

4. Prerequisites (if necessary)

4.1. curriculum	ILE0069 Public Finance
4.2. competencies	

5. Conditions (if necessary)

5.1. for the course	Lecture Hall equipped with video-projector, computer
5.2. for the seminar /lab activities	Room equipped with video-projector, computer





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6. Specific competencies acquired

Professional competencies	C1. gathering, processing, and analysing data regarding the interaction between a company/ an organisation and the external environment C.1.2 explaining and interpreting the economic influence of the external environment on a company/ an organisation
Transversal competencies	CT1. implementing ethical principles, norms, and values within one's own rigorous, efficient, and responsible strategy of work

7. Objectives of the course (outcome of the acquired competencies)

7.1. General objective of the course	✓ Creating a budget for the company
7.2. Specific objective of the course	 ✓ In depth analysis of the income statement ✓ Evaluate the impact of the environment on the company

8. Content

8.1. Course	Teaching method	Remarks
	Interactive lecture,	Remarks
1. Fundamentals about corporations	· ·	. 1.10.04
	exposure of	• 1 lecture
	documents	
2. Basics of budgeting	Interactive lecture,	
	exposure of	• 2 lectures
	documents	
3. Cash Budget2	Interactive lecture,	
	exposure of	• 2 lectures
	documents	
4. Break – Even in business in hospitality services	Interactive lecture,	
	exposure of	• 2 lectures
	documents	
5. Capital budgeting process	Interactive lecture,	
	exposure of	• 2 lectures
	documents	
6. Cost Control in hospitality services	Interactive lecture,	
·	exposure of	2 lectures
	documents	
4. Recap	Interactive lecture,	
	exposure of	• 1 lecture
	documents	





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Bibliography:

Bibliography

- 1. Prodanov, Stoyan, *Capital bugedting: a distance learning academic course book*, Ed. ABAGAR, 2012
- 2. Alan C. Shapiro Capital Budgeting & investment analysis: PEARSONS, 2004
- 3. Jae Shim, Joel Siegel, Allison Shim, Budgeting Basics and Beyond, Wiley 2012
- 4. William Lalli, Handbook of Budgeting, Wiley, 2012

8.2. Seminar		Teaching method	Remarks
1. Fundame	ntals about corporations	Interactive lecture,	
		exposure of	• 1 lecture
		documents	
2. Basics of	budgeting	Interactive lecture,	
		exposure of	• 2 lectures
		documents	
3. Cash Bud	lget2	Interactive lecture,	
		exposure of	• 2 lectures
		documents	
4. Break – Ever	n in business in hospitality services	Interactive lecture,	
		exposure of	• 2 lectures
		documents	
5. Capital budge	eting process	Interactive lecture,	
		exposure of	• 2 lectures
		documents	
6. Cost Control	in hospitality services	Interactive lecture,	
		exposure of	2 lectures
		documents	
4. Recap		Interactive lecture,	
		exposure of	• 1 lecture
		documents	
	Bibliography:		
		bugedting: a distance l	earning academic course book, Ed.
	ABAGAR, 2012		
	6. Alan C. Shapiro <i>Capital Bi</i>		
Bibliography			usics and Beyond, Wiley 2012
Bioliography	8. William Lalli, <i>Handbook o</i>	f Budgeting, Wiley, 201	12



10.6. Minimum performance standards

20.05.2022



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Prof.dr. Ioan Cristian chifu

9. Corroborating the content of the course with the expectations of the epistemic community, professional associations and representative employers within the field of the program

• The course is set up after discussions with industry managers

Creating a budget for a company in hospitality services

10. Evaluation

- The same evaluation criteria hold for all exams sessions;
- In order to be able to cumulate the points obtained during the semester, it is mandatory to obtain minimum 5 (five) in the final exam.

Type of activity	10.1 Evaluation criteria	10.2 Evaluation method	10.3 Share in the grade (%)
10.1. Course	Understanding of key concepts, solving exercise	Final exam	60 % minimum grade has to be 5
10.2	Test	Written test	40%

Date 12.05.2022	Course coordinator Conf.dr. Dragoş PĂUN	Seminar coordinator Conf.dr. Dragoş PĂUN
Date of app	roval	Head of department