



E-mail: secretariat.tbs@ubbcluj.ro Site: tbs.ubbcluj.ro

SYLLABUS Academic year 2023-2024

## 1. Information regarding the programme

1.1. Higher education institution	BABES-BOLYAI UNIVERSITY
1.2. Faculty	BUSINESS
1.3. Department	HOSPITALITY SERVICES
1.4. Field of study	BUSINESS ADMINISTRATION
1.5. Study cycle	MASTER
1.6. Study programme / Qualification	ADMINISTRAREA AFACERILOR ÎN OSPITALITATE ȘI TURISM
	INTERNATIONAL (cu predare în limba engleză)

## 2. Information regarding the course

2.1. Name of the co	ours	e Events ma	Events management					
2.2. Code		IME0031	IME0031					
2.3. Course coordinator		Assoc. Prof. dr. Marius BOTA						
2.4. Seminar coord	inat	or		Assoc. Prof. dr. Marius BOTA				
2.5. Year of study	1	2.6. Semester	1		2.7. Type of evaluation	С	2.8. Type of course	mandatory

# 3. Total estimated time (hours/semester of didactic activities)

3.1. Hours per week	2	Of which: 3.2. lecture	1	3.3 seminar/laboratory	1
3.4. Total hours in the curriculum	um 28 Of which: 3.5. lecture 14 3.6		3.6. seminar/laboratory	14	
Time allotment:					hours
Learning using manual, course support, b	ibliogr	aphy, course notes			11
Additional documentation (in libraries, on electronic platforms, field documentation)					11
Preparation for seminars/labs, homework, papers, portfolios and essays					11
Tutorship					2
Evaluations					2
Other activities:					10
3.7. Total individual study hours 47					
3.8. Total hours per semester 75					

## 4. Prerequisites (if necessary)

3.9. Number of ECTS credits

4.1. curriculum	
4.2. competencies	





E-mail: secretariat.tbs@ubbcluj.ro Site: tbs.ubbcluj.ro

# 5. Conditions (if necessary)

5.1. for the course	Classroom equipped with projector, computer
5.2. for the seminar /lab activities	Classroom equipped with projector, computer

## 6. Specific competencies acquired

Professional competencies	<ul> <li>running a business division/ subdivision in the hospitality and tourism sector (C1)</li> <li>drawing up decision-based strategies/ alternatives specific to hospitality/ tourism units by means of modern information technology tools (C4)</li> </ul>
Transversal competencies	<ul> <li>Identifying the roles and responsibilities in a multispecialty team and implementing various relational techniques and efficient work within a team (CT2)</li> </ul>

# 7. Objectives of the course (outcome of the acquired competencies)

7.1. General objective of the course	The objective of this course is to introduce students to events management and its applications into business science
7.2. Specific objective of the course	<ul> <li>Analysis the mechanism for events conceptualization and planning</li> <li>Study issues related to the developing and organizing different types of events</li> <li>Learning management and marketing tactics for events</li> </ul>

#### 8. Content

8.1. Course	Teaching method	Remarks
Introduction in events	Oral presentation,	
Events history	multimedia,	1 lecture (2 hours)
What are the events?	exemplification	
Defining events		
Concept		
Types of events		
The events industry	Oral presentation,	
The stakeholders	multimedia,	1 lecture (2 hours)
	exemplification	





E-mail: secretariat.tbs@ubbcluj.ro

Site: tbs.ubbcluj.ro

The impact of the events	Oral presentation,		
Types of impacts	multimedia,	1 lecture (2 hours)	
	exemplification		
Event planning and designing	Oral presentation,		
Event conceptualisation	multimedia,	1 lecture (2 hours)	
	exemplification		
Planning and organizing events	Oral presentation,		
Activities in organising events	multimedia,	1 lecture (2 hours)	
Location	exemplification		
Planning and organizing events	Oral presentation,		
The management of the participants	multimedia,	1 lecture (2 hours)	
Food and beverages	exemplification		
Evaluation the events performances			
Final examination	Exam:		
	(multiple choice		
	questions)		
1. Allen, J. (2000). Event Planni	ing: The Ultimate Guide	to Successful Meetings, Corporate	
Events, Fundraisina Galas, Conferences, Conventions, Incentives and Other Special Events,			

#### **Bibliography**

- 1. Allen, J. (2000). Event Planning: The Ultimate Guide to Successful Meetings, Corporate Events, Fundraising Galas, Conferences, Conventions, Incentives and Other Special Events, New York, John Wiley& Sons.
- 2. Berridge, G. (2007), Events Design and Experience, Elsevier, Burlington.
- 3. Getz, D. (2005), *Event management and event tourism*, Cognizant Communication Corporation, books.google.
- 4. Hoyle, L. H. (2003). Event Marketing: How to Successfully Promote Events, Festivals, Conventions, and Expositions. New York: Wiley.
- 5. Stanciulescu, G. (2010), *Managementul operatiunilor in turismul de evenimente*, Editura ASE, Bucuresti.
- \*\*\* Event Management, Ray University, www.ray-foundation.org

8.2. Seminar / laboratory	Teaching method	Remarks
Requirements for course and seminar	Oral presentation	
activities		1 seminar (2 hours)
The events industry	Case study	1 seminar (2 hours)
The impact of the events	Case study	1 seminar (2 hours)
Event conceptualisation	Case study	1 seminar (2 hours)
Planning and organizing events	Case study	1 seminar (2 hours)
Planning and organizing events	Case study	1 seminar (2 hours)





E-mail: secretariat.tbs@ubbcluj.ro Site: tbs.ubbcluj.ro

Project presentation		Oral presentation, multimedia	1 seminar (2 hours)
Bibliography	Events, Fundraising Galas, Con New York, John Wiley& Sons 2. Getz, Donald. (2005), Event m Corporation, books.google	ferences, Conventions, canagement and event arketing: How to Succ New York: Wiley	to Successful Meetings, Corporate Incentives and Other Special Events.  tourism, Cognizant Communication cessfully Promote Events, Festivals,

- 9. Corroborating the content of the course with the expectations of the epistemic community, professional associations and representative employers within the field of the program
- Course content is consistent with what is done in other universities at home and abroad.

#### 10. Evaluation

Type of activity	10.1 Evaluation criteria	10.2 Evaluation method	10.3 Share of final grade
10.4 Course	<ul> <li>Logical application of the learned concepts</li> <li>Explain the results logically and correctly</li> </ul>	Exam (multiple choice test)	60%
10.5 Seminar/lab activities	<ul> <li>Ability to apply learned concepts</li> </ul>	Project presentation	40%

10.6 For the reexamination period the score obtained at seminar remain unchanged.

10.7 Minimum performance standards

➤ Analyze the mechanism for planning and organizing an event

Date
Signature of course coordinator
Assoc. prof. dr. Marius BOTA
Signature of seminar coordinator
Assoc. prof. dr. Marius BOTA

29.09.2023
Signature of seminar coordinator
Assoc. prof. dr. Marius BOTA

Date of approval

**Signature of the Head of department**Assoc. prof. dr. Marius BOTA

11.10.2023