



Str. Horea nr.7 Cluj-Napoca, 400174 Tel.: 0264599170 Fax: 0264590110

E-mail: secretariat.tbs@ubbcluj.ro

## **SYLLABUS** Academic year 2023-2024

1. Information regarding the programme

1.1. Higher education institution	Babeş-Bolyai University
1.2. Faculty	Business
1.3. Department	Hospitality Services
1.4. Field of study	Business administration
1.5. Study cycle	Bachelor
1.6. Study programme / Qualification	Business Administration in Hospitality Services

2. Information regarding the course

2.1. Name of t	he cou	rse	N	<b>MACROECON</b>	IOM	ICS		
2.2. Code			II	ILE0102			1 NO POVERTY	
2.3. Course coordinator			Α	Assoc. Prof. Valentin TOADER			• • •	
2.4. Seminar coordinator			Α	Assoc. Prof. Oai	na Bo	ODE		
2.5. Year of	1	2.6. Semester	2	2.7. Type of evaluation	Б	2.8. Type of	Mandatory	/ <b></b>
study	1	2.0. Semester		evaluation	E	course	Manuatory	



3. Total estimated time (hours/semester of didactic activities)

3.1. Hours per week	4	Of which: 3.2. lecture	2	3.3 seminar/laboratory	2
3.4. Total hours in the curriculum	56	Of which: 3.5. lecture	28	3.6. seminar/laboratory	28
Time allotment:					
Learning using manual, course sup	ort, l	bibliography, course note	es		28
Additional documentation (in librar	ies, c	on electronic platforms, fi	ield d	ocumentation)	14
Preparation for seminars/labs, homework, papers, portfolios and essays					14
Tutorship					2
Evaluations					2
Other activities:					
3.7. Total individual study hours					69
3.8. Total hours per semester					125
3.9. Number of ECTS credits	•				5

4. Prerequisites (if necessary)

	<i>J</i> /
4.1. curriculum	-
4.2. competencies	-

### 5. Conditions (if necessary)

5.1. for the course	During the classes, the mobile phones should be on silent mode.
5.2. for the seminar /lab activities	According to the schedule received from the coordinator, the
3.2. 101 the seminar /1ab activities	students must present their tasks/projects.

6. Specific competencies acquired

Professional competencies	•	C1.4. Analysis of empirical data and results, their evaluation and validation in order to avoid and eliminate interpretation errors C2.4. Analysis and evaluation of business environment trends and the proposal of strategic alternatives for the company's activity
Transversal competencies	•	CT2. Identifying the roles and responsibilities in a multispecialty team and implementing various relational techniques and efficient teamwork

# 7. **Objectives of the course** (the outcome of the acquired competencies)

7.1. The general objective of the course	• To understand the factors influencing the evolution of GDP and how to implement the appropriate macroeconomic policies to reduce poverty and to ameliorate the negative macroeconomic phenomenon (inflation, unemployment) and to ensure sustainable economic growth.
7.2. The specific objective of the course	<ul> <li>To understand how it works a modern economy</li> <li>To be able to identify the relationships between various factors and macroeconomic phenomena</li> <li>To distinguish between the roles' of government and the central bank in the economy</li> <li>To know how we can influence the economy through fiscal, monetary and trade policies</li> <li>To know the efforts made by our country towards euro adoption</li> </ul>

### 8. Content

8.1.	Course	Teaching Method	Remarks
1.	Introduction to macroeconomics	Interactive lectures, use of	1 lecture
		multimedia materials	
2.	The System of National Accounts	Interactive lectures, use of	1 lecture
		multimedia materials	
3.	Economic growth	Interactive lectures, use of	2 lectures
		multimedia materials	
4.	Unemployment	Interactive lectures, use of	1 lecture
		multimedia materials	
5.	Inflation	Interactive lectures, use of	2 lectures
		multimedia materials	
6.	Open economy	Interactive lectures, use of	1 lecture
		multimedia materials	
7.	Aggregate demand and aggregate supply	Interactive lectures, use of	1 lecture
		multimedia materials	
8.	Fiscal policy and budgetary deficit	Interactive lectures, use of	2 lectures
		multimedia materials	
9.	Monetary policy	Interactive lectures, use of	1 lecture
		multimedia materials	
10.	Inflation targeting	Interactive lectures, use of	1 lecture
		multimedia materials	
11.	Euro adoption	Interactive lectures, use of	1 lecture
		multimedia materials	

8.1. Course		Teaching Method	Remarks			
Bibliography	<ul><li>1. Mandatory</li><li>Abel A.B., Bernanke B.S., Croushore Pearson, 2020</li></ul>	e D Macroeconomics (10th l	Edition),			
	Mankiw N.G. – Principles of Economics (7th Edition), South-Western Cengage Learning, 2015					
	<ul> <li>2. Recommended</li> <li>M. Vorzsak, V. Toader – Macroecon</li> <li>V. Toader – Analiza evoluției inflație Ed. Risoprint, Cluj Napoca, 2009</li> <li>N. Gregory Mankiw – Principles of M South – Western, 2004</li> </ul>	ei în România în perspectiva a	doptării euro,			

8.2.	Seminar/laboratory	Teaching Method	Remarks	
1.	Introduction to macroeconomics	Heuristic conversation, Case Studies, Applications	1 seminar	
2.	The System of National Accounts	Heuristic conversation, Case Studies, Applications	1 seminar	
3.	Economic growth	Heuristic conversation, Case Studies, Applications	2 seminars	
4.	Unemployment	Heuristic conversation, Case Studies, Applications	1 seminar	
5.	Inflation	Heuristic conversation, Case Studies, Applications	2 seminars	
6.	Open economy	Heuristic conversation, Case Studies, Applications	1 seminar	
7.	Aggregate demand and aggregate supply	Heuristic conversation, Case Studies, Applications	1 seminar	
8.	Fiscal policy and budgetary deficit	Heuristic conversation, Case Studies, Applications	2 seminars	
9.	Monetary policy	Heuristic conversation, Case Studies, Applications	1 seminar	
10.	Inflation targeting	Heuristic conversation, Case Studies, Applications	1 seminar	
11.	Euro adoption	Heuristic conversation, Case Studies, Applications	1 seminar	
Bibl	<ul> <li>Abel A.B., Bernanke B.S., Croushore D Macroeconomics (10th Edition), Pearson, 2020</li> <li>Mankiw N.G. – Principles of Economics (7th Edition), South-Western Cengage Learning, 2015</li> </ul>			

# 9. Corroborating the content of the course with the expectations of the epistemic community, professional associations and representative employers within the field of the program

The topics discussed are like other macroeconomic disciplines form other Romanian or foreign universities. To adapt the contents to the market demands, meetings were organized with the business community representatives.

### 10. Evaluation

101 Diamation			
Type of activity	10.1 Evaluation criteria	10.2 Evaluation method	10.3 Percent of the final grade
10.4 Course	• The knowledge's accuracy and completeness;	Writing exam	50%

Type of activity	10.1 Evaluation criteria	10.2 Evaluation method	10.3 Percent of the final grade
	<ul> <li>Logical consistency;</li> <li>The use of specialized language;</li> <li>Understanding the concepts and phenomena</li> </ul>		
	The ability to apply concepts	Case study: analysis and presentation	20%
10.5 Seminar/lab activities	The ability to apply the knowledge learnt	Application test (20%)	20%
	The involvement in the seminar activities.	Observation during the semester/teamwork	10%

#### Remarks:

- the share of each evaluation criteria may change at the beginning of the semester as a result of the students' suggestions
- The final grade is calculated only if the grade on the writing exam (10.4) is at least 5.
- during the resit session, the evaluation method is the same. Any student who would like to improve its grade has the possibility to attend once again ONLY the written exam (10.4).

### 10.6. Minimum performance standards

To pass the exam, the students should know the way that an economy is functioning and what are the main types of macroeconomic policies used in order to promote sustainable economic growth.

Date	Course coordinator Assoc. Prof. Valentin TOADER	Seminar coordinator Assoc. Prof. Oana BODE	
29.09.2023	Assoc. 1101. Valentin TOADER	Assoc. 1101. Galla BODE	
Date of app		<b>Head of the department</b> Assoc. Prof. Marius BOTA	
11.10.2023			