



Syllabus Academic year 2023-2024

1. Information regarding the programme

| 1.1. Higher education institution | Babeş-Bolyai University |
|--------------------------------------|---|
| 1.2. Faculty | Faculty of Business |
| 1.3. Department | Hospitality services |
| 1.4. Field of study | Business Administration |
| 1.5. Study cycle | Bachelor |
| 1.6. Study programme / Qualification | Business Administration in Hospitality Services |

2. Information regarding the course

| | 0 | | 0 | | | | | |
|--------------------|---|-----|---------------------------------|-----|--------------|---|---------------------|----------|
| 2.1. Name of the c | ourse | e | Operations | Man | nagement | | | |
| 2.2. Code | | | ILE 0097 | | | | | |
| 2.3. Course coordi | nato | r | Lecturer Dr. Emanuel-Emil Savan | | | | | |
| 2.4. Seminar coord | Seminar coordinator Lecturer Dr. Emanuel-Emil Savan | | | | | | | |
| 2.5. Year of | 2 | 2.6 | . Semester | 2 | 2.7. Type of | Е | 2.8. Type of course | Optional |
| study | 3 | 2.0 | . Semester | | evaluation | E | 2.6. Type of course | Course |

3. Total estimated time (hours/semester of didactic activities)

| o. Total estima | ca time (moars/ser | of Total estimated time (notification of diductic delivities) | | | | |
|--|-------------------------|---|----------------------------|------|-------------------------|-------|
| 3.1. Hours per we | ek | 3 | Of which: 3.2. lecture | 2 | 3.3 seminar/laboratory | 1 |
| 3.4. Total hours in | n the curriculum | 42 | Of which: 3.5. lecture | 28 | 3.6. seminar/laboratory | 14 |
| Time allotment: | | - | | | | hours |
| Learning using m | anual, course suppor | t, bibliog | graphy, course notes | | | 40 |
| Additional docum | nentation (in libraries | , on elec | tronic platforms, field do | cume | ntation) | 16 |
| Preparation for seminars/labs, homework, papers, portfolios and essays | | | | | 16 | |
| Tutorship | | | | | 2 | |
| Evaluations | | | | | 2 | |
| Other activities: Study for the final exam | | | | | 8 | |
| 3.7. Total individual study hours | | | | | 84 | |
| 3.8. Total hours per semester | | | | | 126 | |
| 3.9. Number of ECTS credits | | | | | 5 | |

4. Prerequisites (if necessary)

| | U / |
|-------------------|--------------|
| 4.1. curriculum | Not the case |
| 4.2. competencies | Not the case |

5. Conditions (if necessary)

| 5.1. for the course | Students will attend lectures and seminars with mobiles switched off. Students are expected to contribute to course through short interventions or specific questions. They are also required to go through the materials given by the teacher. |
|--------------------------------------|--|
| 5.2. for the seminar /lab activities | • The date for the assignments is fixed. Deferral is accepted only on extreme mitigating circumstances. |









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6. Specific competencies acquired

| Professional competencies | C1.4. Analyzing empirical data and results, evaluating and validating them to avoid and eliminate interpretation errors. |
|---------------------------|---|
| Transversal | CT1. Implementing ethical principles, norms, and values within one's own rigorous, efficient, and responsible strategy of work; |

7. Objectives of the course (outcome of the acquired competencies)

| 7.1. General objective of the course | To develop the students' abilities to analyze complex business problems, think critically and creatively, make effective decisions, and apply problem-solving techniques in various managerial contexts. |
|---------------------------------------|--|
| 7.2. Specific objective of the course | Understand the principles of critical thinking and how to apply them in managerial decision making. Develop analytical skills to identify and assess complex business problems and generate viable solutions. Learn various problem-solving techniques and apply them in a managerial context. Understand different decision-making models and when to use them in different situations. Develop the ability to evaluate information and identify potential biases in data sources. Improve the ability to communicate effectively and justify decisions to stakeholders. Gain an understanding of the importance of ethical decision making in a managerial role and apply ethical frameworks to real-world situations. |

8. Contents

| 8.1. Course | Teaching method | Remarks (Schedule) |
|--|---------------------|--------------------|
| Introduction to critical thinking and problem | Interactive lecture | 1 Courses |
| solving in a managerial context | | |
| Understanding and identifying different types | Interactive lecture | 1 Courses |
| of biases that may impact decision making | | |
| Analysis of complex business problems using | Interactive lecture | 1 Courses |
| frameworks and models | | |
| Creativity and innovation in problem solving | Interactive lecture | 1 Courses |
| Quantitative and qualitative data analysis for | Interactive lecture | 1 Course |
| decision making | | |

















| Decision ma | king under uncertainty and risk | Interactive lecture | 1 Course | | |
|---|---|-------------------------------|------------------------------|--|--|
| | iderations in managerial decision | Interactive lecture | 1 Course | | |
| making | _ | | | | |
| Group decisi | on making and collaboration | Interactive lecture | 1 Courses | | |
| Negotiation | skills for effective decision making | Interactive lecture | 1 Course | | |
| Communicat | tion strategies for presenting and | Interactive lecture | 1 Course | | |
| justifying de | cisions | | | | |
| Developing a | and implementing decision- | Interactive lecture | 1 Course | | |
| making proc | | | | | |
| Addressing | challenges in managerial decision | Interactive lecture | 1 Course | | |
| making such | as time constraints, resource | | | | |
| limitations, a | and conflicting interests. | | | | |
| Case studies | of successful and unsuccessful | Interactive lecture | 1 Courses | | |
| managerial o | decision making | | | | |
| Revision | | Interactive lecture | 1 Course | | |
| | 1. Bassham, G., Irwin, W., Nardone, H | | . Critical thinking: A | | |
| | student's introduction. McGraw-Hill | | | | |
| | 2. Kahneman, D. (2011). Thinking, fas | | | | |
| | 3. Porter, M. E. (1998). Competitive at Free Press. | dvantage: creating and sust | aining superior performance. | | |
| | 4. Amabile, T. M. (1998). How to kill | creativity Harvard Rusine | ss Review 76(5) 76-87 | | |
| | 5. Tversky, A., & Kahneman, D. (1992) | | | | |
| | representation of uncertainty. Journal of Risk and Uncertainty, 5(4), 297-323. | | | | |
| Bibliography | 6. Lewicki, R. J., Saunders, D. M., & I | Barry, B. (2015). Negotiation | on. McGraw-Hill Education. | | |
| | 7. Sproull, L., & Kiesler, S. (1991). Co | onnections: New ways of w | orking in the networked | | |
| | organization. MIT press. | | | | |
| 8. Bazerman, M. H. (2004). Judgment in managerial decision making. John Wiley & Sons. | | | | | |
| | 9. Palepu, K. G., Healy, P. M., & Peek, E. (2013). Business analysis and valuation: using | | | | |
| | financial statements. Cengage Learning. | | | | |
| | | | | | |
| | 10. Wren, D. A. (2005). The history of management thought. John Wiley & Sons.11. Heath, C., & Heath, D. (2013). Decisive: How to make better choices in life and work. | | | | |

| 8.2. Seminar / laboratory | Teaching method | Remarks (Schedule) | |
|---|-----------------|--------------------|--|
| Introduction + Data Analysis | Exercises | 1 Seminar | |
| MCDM | Exercises | 1 Seminar | |
| Simulation | Exercises | 1 Seminar | |
| Group decision making | Case studies | 1 Seminar | |
| Addressing challenges in managerial decision | Case studies | 1 Seminar | |
| Case study TEST | Test | 1 Seminar | |
| Exam simulation | Revision | 1 Seminar | |
| 1. Bassham, G., Irwin, W., Nardone, H., & Wallace, J. M. (2019). Critical thinking: A | | | |

Bibliography

- 1. Bassham, G., Irwin, W., Nardone, H., & Wallace, J. M. (2019). Critical thinking: A student's introduction. McGraw-Hill Education.
 - 2. Kahneman, D. (2011). Thinking, fast and slow. Macmillan.





Random House.









- Porter, M. E. (1998). Competitive advantage: creating and sustaining superior performance. Free Press.
- 4. Amabile, T. M. (1998). How to kill creativity. Harvard Business Review, 76(5), 76-87.
- Tversky, A., & Kahneman, D. (1992). Advances in prospect theory: Cumulative representation of uncertainty. Journal of Risk and Uncertainty, 5(4), 297-323.
- 6. Lewicki, R. J., Saunders, D. M., & Barry, B. (2015). Negotiation. McGraw-Hill Education.
- 7. Sproull, L., & Kiesler, S. (1991). Connections: New ways of working in the networked organization. MIT press.
- Bazerman, M. H. (2004). Judgment in managerial decision making. John Wiley & Sons.
- 9. Palepu, K. G., Healy, P. M., & Peek, E. (2013). Business analysis and valuation: using financial statements. Cengage Learning.
- 10. Wren, D. A. (2005). The history of management thought. John Wiley & Sons.
- 1. Heath, C., & Heath, D. (2013). Decisive: How to make better choices in life and work. Random House.
- 9. Corroborating the content of the course with the expectations of the epistemic community, professional associations and representative employers within the field of the program
 - The discipline is always renewed considering the novelties in the field: new standards and practices concerning operations management at international level. Organizational improvement and the usage of operations' management tools is presented considering the newest and the most relevant cases from international and local practice.













10. Evaluation

| Type of activity | 10.1 Evaluation criteria | 10.2 Evaluation method | 10.3 Share of final grade |
|---------------------------------|--|--|--|
| 10.4. Course | The ability to support their opinions and to provide relevant arguments Active participation to group discussions by formulating personal opinions. Ability to use appropriate concepts, methods and specific procedures | The final exam will consist of multiple-choice questions and open questions. In order to consider the grade from the seminar, students have to score at least 5 (five) at the final exam (25% out of 50% of allotted points). Passing grade for the course cannot be obtained if the exam is not passed (5 out of 10). | 50 % EXAM |
| 10.5. Seminar/lab activities | Learning and understanding of issues dealt with at course and seminar; Ability to explain and use the correct concepts, strategies and tests of critical thinking through; | Students are obliged to actively take part in all classes, involve in case study and exercise discussions during seminars. | 15% Case study test 35% Exercise-based assignment |

10.6. Minimum performance standards

Understanding the basic concepts and main issues related to: operations management, production management, procurement and inventory management, logistics, supply chain management, quality

| Date | Course coordinator | Seminar coordinator | | |
|------------------|------------------------------|------------------------|--|--|
| | Lecturer | Lecturer | | |
| | Dr. Emanuel-Emil Savan | Dr. Emanuel-Emil Savan | | |
| Date of approval | Head of department | | | |
| | Assoc. prof Marius Bota, PhD | | | |









