



Str. Horea nr.7 Cluj-Napoca, 400174 Tel.: 0264599170 Fax: 0264590110

E-mail: secretariat.tbs@ubbcluj.ro Site: tbs.ubbcluj.ro

# **SYLLABUS** Academic year 2023-2024

1. Information regarding the programme

1.1. Higher education institution	Universitatea Babeş-Bolyai			
1.2. Faculty	Faculty of Business			
1.3. Department	Business			
1.4. Field of study	Business Administration			
1.5. Study cycle	Bachelor			
1.6. Study programme / Qualification	Business Administration in Hospitality Services (English)			

2. Information regarding the course

2.1. Name of the co	ourse	Hospitality	Hospitality business budgeting				
2.2. Code		ILE0087	ILE0087				
2.3. Course coordin	nator		Assoc. Prof. Dr. Dragoş Păun				
2.4. Seminar coord	inator		Assoc. Prof. Dr. Dragoş Păun				
2.5. Year of study	III 2	2.6. Semester	2	2.7. Type of evaluation	С	2.8. Type of course	compulsory

3. Total estimated time (hours/semester of didactic activities)

3.1. Hours per week	2	Of which: 3.2. lecture	1	3.3 seminar/laboratory	1	
3.4. Total hours in the curriculum	24	Of which: 3.5. lecture	12	3.6. seminar/laboratory	12	
Time allotment:						
Learning using manual, course support, b	ibliogr	aphy, course notes			20	
Additional documentation (in libraries, on electronic platforms, field documentation)						
Preparation for seminars/labs, homework, papers, portfolios and essays						
Tutorship						
Evaluations						
Other activities:						
3.7. Total individual study hours					51	
3.8. Total hours per semester						
3.9. Number of ECTS credits						

4. Prerequisites (if necessary)

4.1. curriculum	ILE0069 Public Finance
4.2. competencies	

### **5.** Conditions (if necessary)

5.1. for the course	Lecture Hall equipped with video-projector, computer
5.2. for the seminar /lab activities	Room equipped with video-projector, computer





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6. Specific competencies acquired

Professional competencies	C4. Implementing business development strategies in the hospitality industry C4.2. Analiza situației actuale, selectarea și propunerea unor alternative strategice de dezvoltare a activității firmei
Transversal competencies	CT1. implementing ethical principles, norms, and values within one's own rigorous, efficient, and responsible strategy of work

## 7. Objectives of the course (outcome of the acquired competencies)

7.1. General objective of the course	✓ Creating a budget for the company
7.2. Specific objective of the course	<ul> <li>✓ In depth analysis of the income statement</li> <li>✓ Evaluate the impact of the environment on the company</li> </ul>

### 8. Content

8.1. Course	Teaching method	Remarks
Fundamentals about corporations	Interactive lecture,	
-	exposure of	• 1 lecture
	documents	
2. Basics of budgeting	Interactive lecture,	
	exposure of	• 2 lectures
	documents	
3. Cash Budget2	Interactive lecture,	
	exposure of	• 2 lectures
	documents	
4. Break – Even in business in hospitality services	Interactive lecture,	
	exposure of	• 2 lectures
	documents	
5. Capital budgeting process	Interactive lecture,	
	exposure of	• 2 lectures
	documents	
6. Cost Control in hospitality services	Interactive lecture,	
	exposure of	2 lectures
	documents	
4. Recap	Interactive lecture,	
	exposure of	• 1 lecture
	documents	





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Bibliography

- 1. Prodanov, Stoyan, *Capital bugedting: a distance learning academic course book*, Ed. ABAGAR, 2012
- 2. Alan C. Shapiro Capital Budgeting & investment analysis: PEARSONS, 2004
- 3. Jae Shim, Joel Siegel, Allison Shim, Budgeting Basics and Beyond, Wiley 2012
- 4. William Lalli, Handbook of Budgeting, Wiley, 2012

8.2. Seminar		Teaching method	Remarks
1. Fundame	ntals about corporations	Interactive lecture,	
		exposure of	• 1 lecture
		documents	
2. Basics of	budgeting	Interactive lecture,	
		exposure of	• 2 lectures
		documents	
<ol><li>Cash Bud</li></ol>	lget2	Interactive lecture,	
		exposure of	• 2 lectures
		documents	
4. Break – Even	in business in hospitality services	Interactive lecture,	
		exposure of	• 2 lectures
		documents	
5. Capital budge	eting process	Interactive lecture,	
		exposure of	• 2 lectures
		documents	
6. Cost Control in hospitality services		Interactive lecture,	
			2 lectures
		documents	
4. Recap		Interactive lecture,	
		exposure of	• 1 lecture
		documents	
Bibliography	Bibliography: 5. Prodanov, Stoyan, Capital bugedting: a distance learning academic course book, Ed. ABAGAR, 2012 6. Alan C. Shapiro Capital Budgeting & investment analysis: PEARSONS, 2004 7. Jae Shim, Joel Siegel, Allison Shim, Budgeting Basics and Beyond, Wiley 2012 8. William Lalli, Handbook of Budgeting, Wiley, 2012		





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9. Corroborating the content of the course with the expectations of the epistemic community, professional associations and representative employers within the field of the program

• The course is set up after discussions with industry managers

#### 10. Evaluation

- The same evaluation criteria hold for all exams sessions;
- In order to be able to cumulate the points obtained during the semester, it is mandatory to obtain minimum 5 (five) in the final exam.

Type of activity	10.1 Evaluation criteria	10.2 Evaluation method	10.3 Share in the grade (%)
	Understanding of key	Final exam	60 %
10.1. Course	concepts, solving		
	exercise		
10.2	Test	Written test	40%
10.2			

10.6. Minimum performance standards				
Creating a budget for a	company in hospitality services			
Date Course coordinator Seminar coordinator				
29.09.2023 Conf.dr. Dragoş PĂUN Conf.dr. Dragoş PĂUN				
Date of approval Head of department				
11.10.2023		Prof.dr. Ioan Cristian Chifu		