



Str. Horea nr.7 Cluj-Napoca, 400174 Tel.: 0264599170 Fax: 0264590110 E-mail: secretariat.tbs@ubbcluj.ro

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SYLLABUS Academic year 2023-2024

1. Information regarding the programme

1.1. Higher education institution	Universitatea Babeș-Bolyai
1.2. Faculty	Faculty of Business
1.3. Department	Business
1.4. Field of study	Business Administration
1.5. Study cycle	Bachelor
1.6. Study programme / Qualification	Hospitality Business Administration (English)

2. Information regarding the course

2.1. Name of the cou	rse	Introduction to Econometrics					
2.2. Code		ILE0048					
2.3. Course coordinator			4	Assoc.prof. Gabriela PETRUȘEL, PhD			
2.4. Seminar coordinator Asso			Assoc.prof. Gabriela PETI	RUŞ	EL, PhD		
2.5. Year of study 2	2.6.	Semester	I	2.7. Type of evaluation	Е	2.8. Type of course	compulsory

3. Total estimated time (hours/semester of didactic activities)

3.1. Hours per week	4	Of which: 3.2. lecture	2	3.3 seminar/laboratory	2
3.4. Total hours in the curriculum	56	Of which: 3.5. lecture	28	3.6. seminar/laboratory	28
Time allotment:					ore
Learning using manual, course support	, biblio	ography, course notes			14
Additional documentation (in libraries,	on ele	ectronic platforms, field	l docu	mentation)	14
Preparation for seminars/labs, homewo	ork, pa	apers, portfolios and es	says		28
Tutorship					2
Evaluations					2
Other activities:					9
3.7. Total individual study hours					69
3.8. Total hours per semester					125
3.9. Number of ECTS credits					5

4. Prerequisites (if necessary)

4.1. curriculum	
4.2. competencies	

5. Conditions (if necessary)

5.1. for the course	classroom with computer and projector;
5.2. for the seminar /lab activities	classroom with computer and projector;





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6. Specific competencies acquired

	C1 Gathering, processing, and analysing economic data for business management
Professional competencies	C1.3. Data collection, preparation, management and use of computer systems in data
ion	processing and analysis in order to solve specific problems of the company;
ess	C1.4. Analysis of empirical data and results, their evaluation and validation in order to avoid
ofe mp	and eliminate interpretation errors;
Pr (00)	C1.5. Elaboration and proposal of projects for the use of empirical data from the economic
	field in the activity of companies;
	CT1. Implementing ethical principles, norms and values within one's own rigorous, efficient,
sal	and responsible strategy of work
Transversal competencies	
nsv oet	
raı mp	
T 00	

7. Objectives of the course (outcome of the acquired competencies)

7.1. General objective of the course	• Learning the techniques of statistical analysis and forecasting of economic phenomena.
7.2. Specific objective of the course	 Understanding the concepts of estimator and statistical hypothesis; Learning techniques for analyzing the relationship between statistical variables; Learning techniques for analysis of time series;

8. Content

8.1. Course	Teaching method	Remarks
1. Review of some descriptive statistic	interactive	Organizing data
concepts	discussion	Describing data
	interactive	Sampling distribution with
	discussion	replacement
2 Campling distribution		 Sampling distribution without replacement
2. Sampling distribution		• Standard error of the sample
		mean
		• Standard error of the sample
		proportion
	interactive	Point estimators
	discussion	Confidence intervals for the
3. Estimation I		population mean
		 Confidence intervals for the
		proportion
4. Estimation II	interactive	 Confidence intervals for two
T. Estillation if	discussion	population mean





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			 Confidence intervals for two population proportion Confidence intervals for median
5. Hypothesi	s testing I	interactive discussion	Single population averageProportion
6. Hypothesi	s testing II	interactive discussion	 Two population average Two population proportion
7. Hypothesi	s testing III	interactive discussion	Chi-squared test
8. Analysis o	f variance (ANOVA)	interactive discussion	Single factor analysisTwo factor analysis
9. Relationsh	nips between variables I	interactive discussion	Simple linear regression
10. Relationsh	nips between variables II	interactive discussion	Multiple linear regression
11. Time serie	es analysis I	interactive discussion	 Components of time series Decomposition of time series Measurement of trend
12. Time serie	es analysis II	interactive discussion	 Measurement of seasonal variation Measurement of cyclical variation
13. Index num	nbers	interactive discussion	Composite price indexesQuantity indexes
14. Revision			
Bibliography	Learning, 2000.	South-Western College ntive Methods for Busin re, 2002. nciples of Applied Stati.	e Publishing, 2001. ness Decisions, Fifth Edition, stics, Second Edition, Thomas
8.2. Seminar /		Teaching method	Remarks
	some descriptive statistic	interactive	Organizing data
concepts		discussion	Describing data
2. Sampling of	distribution	interactive discussion	 Sampling distribution with replacement Sampling distribution without replacement Standard error of the sample mean Standard error of the sample





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		interactive	 Point estimators 	
		discussion	 Confidence intervals for 	r the
3. Estimation	n I		population mean	
			 Confidence intervals for 	r the
			proportion	
		interactive	Confidence intervals for	r two
		discussion	population mean	
4 - Fall and the	. 11		Confidence intervals for	r two
4. Estimation	1 11		population proportion	
			Confidence intervals for	r
			median	
F 77 .3		interactive	Single population average	age
5. Hypothesi	s testing l	discussion	• Proportion	U -
		interactive	Two population average	ze
6. Hypothesi	s testing II	discussion	Two population propose	
		interactive		
7. Hypothesi	s testing III	discussion	Chi-squared test	
		interactive	Single factor analysis	
8. Analysis o	f variance (ANOVA)	discussion	Two factor analysis	
		interactive		
9. Relationsh	ips between variables I	discussion	Simple linear regression	n
		interactive		
10. Relationsh	ips between variables II	discussion	 Multiple linear regress 	ion
		interactive	Components of time se	ries
		discussion	 Decomposition of time 	
11. Time serie	s analysis I		series	
			Measurement of trend	
		interactive	Measurement of season	nal
		discussion	variation	
12. Time serie	s analysis II	aiscussion	Measurement of cyclication	al
			variation	ui.
		interactive	Composite price indexe	20
13. Index numbers		discussion	Quantity indexes	C3
14. Revision		aiscussion	- Quantity muexes	
TT. ICVISIOII	4. Anderson D.R., Sweeney D.J		l Statistic for Rusiness and	
	Economics, Second Edition,			
	5. Curwin J., Slater R., <i>Quantit</i>			
Bibliography	Thomson Learning, Singapo		.33 Decisions, Film Eundon,	
	O 1	-	tics, Second Edition, Thomas	,
	1. Plenning M.C., Neills J.C., FII	порієз от прриєй зіані	acs, secona Bandon, Thomas	•

9. Corroborating the content of the course with the expectations of the epistemic community, professional associations and representative employers within the field of the program

Learning, 2000.

- The course content is correspondence with what is done in other universities in the country and abroad.
- To adapt to the market demands of the contents meetings were held with representatives of the business community.





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10. Evaluation

- the same evaluation criteria hold for all exam sessions
- to be considered passed, the student has to obtain at least 5 (five) in the final written exam.

Type of activity	10.1 Evaluation criteria	10.2 Evaluation method	10.3 Share in the grade (%)
10.4. Course	 correct logical and coherent application of the concepts learned logical and accurate explanation and interpretation of the results; 	final exam	50%
10.5. Seminar/lab activities	 the ability to apply concepts learned in practice correct logical and coherent application of the concepts learned economic explanation of the results; 	applicative activities (projects, essays, reports, etc.) control papers the active participation in seminars	20% 20% 10%
40.6 Million 6	 interest in the individual preparation throughout the whole semester 		

10.6. Minimum performance standards

- Knowledge of the fundamental concepts and their applicate examples;
- > The economic interpretation of the results.

Date	Course coordinator	Seminar coordinator
29.09.2023	Gabriela PETRUŞEL, PhD	Gabriela PETRUŞEL, PhD
Date of approval	Signature of the head of department	
11.10.2023	Prof.dr. Cristian Ioan CHIFU	