

Europass Curriculum Vitae



Personal information

First name(s) / Surname(s) **BOTA MARIUS**

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Nationality Romanian

Date of birth 04.02.1980

Gender Male

Work experience

Dates	02.2023 - present
Occupation or position held	Head of department
Main activities and responsibilities	Managerial activities
Name and address of employer	<i>Babeş – Bolyai University, Faculty of Business, Cluj Napoca, Romania</i>
Dates	06.2020 – 02.2023
Occupation or position held	Lifelong learning study program director
Main activities and responsibilities	Managerial activities
Name and address of employer	<i>Babeş – Bolyai University, Faculty of Business, Cluj Napoca, Romania</i>
Dates	02.2015 - present
Occupation or position held	Associate-professor
Main activities and responsibilities	Teaching courses and seminars
Name and address of employer	<i>Babeş – Bolyai University, Faculty of Business, Cluj Napoca, Romania</i>
Dates	10.2012 – 02.2015
Occupation or position held	Lecturer
Main activities and responsibilities	Teaching courses and seminars
Name and address of employer	<i>Babeş – Bolyai University, Faculty of Business, Cluj Napoca, Romania</i>

Dates	02.2008 – 10.2012
Occupation or position held	Teaching-assistant
Main activities and responsibilities	Teaching courses and seminars
Name and address of employer	<i>Babeş – Bolyai University, Faculty of Business, Cluj Napoca, Romania</i>
Dates	10.2005 – 02.2008
Occupation or position held	Teaching-assistant
Main activities and responsibilities	Teaching seminars
Name and address of employer	<i>Babeş – Bolyai University, Faculty of Business, Cluj Napoca, Romania</i>

Education and training

Dates	01.2021
Title of qualification awarded	Training certificate
Principal subjects/occupational skills covered	<i>Online training session on the quality management of study programs in the forms of Distance Education and Reduced Frequency Education</i>
Name and type of organisation providing education and training	ARACIS
Dates	11.2021 – 01.2022
Title of qualification awarded	Graduation certificate of the post-graduate professional training program for adults, specializing in Psychopedagogy: knowledge transfer methods adapted to Generation Z
Principal subjects/occupational skills covered	Psychopedagogy: knowledge transfer methods adapted to Generation Z
Name and type of organisation providing education and training	<i>Babeş – Bolyai University, Faculty of Psychology and Educational Sciences, Cluj Napoca, Romania</i>
Dates	10.2005 – 05.2010
Title of qualification awarded	PhD Student
Principal subjects/occupational skills covered	Management
Name and type of organisation providing education and training	<i>Babeş – Bolyai University, Faculty of Economics and Business Administration, Cluj Napoca, Romania</i>
Dates	10.2003 – 08.2004
Title of qualification awarded	Master of science course and graduate in Business Administration
Principal subjects/occupational skills covered	Business Administration
Name and type of organisation providing education and training	<i>Babeş – Bolyai University, Faculty of Business, Cluj Napoca, Romania</i>
Dates	10.1999 – 08.2003
Title of qualification awarded	Bachelor of Assistant Manager
Principal subjects/occupational skills covered	Economics
Name and type of organisation providing education and training	<i>Babeş – Bolyai University, Faculty of Business, Cluj Napoca, Romania</i>
Dates	09.1995 – 08.1999
Title of qualification awarded	Assistant programmer
Principal subjects/occupational skills covered	Computer sciences
Name and type of organisation providing education and training	Gheorghe Sincai High School, Baia Mare, Romania

Personal skills and competences

Mother tongue(s) **Romanian**

Other language(s)

Self-assessment

European level ()*

English

French

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user
B1	Independent user	B1	Independent user	B1	Independent user	B1	Independent user	B1	Independent user

(*) [Common European Framework of Reference for Languages](#)

PROFESSIONAL OUTCOMES

Publications

Author and co-author of six books and more than 40 scientific papers

Social skills and competences

Team work: I have worked in 2 national research projects and 2 international projects:

- Grant AT CNCSIS (director prof. Smaranda Cosma); subject: Research study regarding the tourism potential of Cluj-Napoca to enhance its identity in the context of Romania's accession to the European Union; 2006- 2007
- Grant AT CNCSIS (director prof. Negrusa Adina), subject: Study regarding economists graduates perception from Cluj-Napoca on professional carrier perspectives; 2005-2006
- International project (manager Valentin Toader) - European Commission II, INTERREG 4C, 0799R2-IART TERRITORIES (2011-2013) Subject: „INNOVATIVE AND RESPONSIBLE TOURISM TERRITORIES”
- International project (manager Negrusa Adina) - European Commission II, INTERREG 4C, 0799R2-IART TERRITORIES (2011-2013) Subject: „SME Go Global Network”

Member (marketing advisor) in the research team of project no. 51/11.06.2007 contractor SC Schuller Eh Klar SRL. Topic: "Market study regarding the perception of store salespeople towards the merchandise, its quality and the company's brand"

Mediating skills: More than 150 student thesis conducted

Member of the DANUBE ADRIA ASSOCIATION FOR AUTOMATION & MANUFACTURING - DAAAM INTERNATIONAL VIENNA (2009)

Organisational skills and competences

Member of Organizing Committee for „Small and Medium Enterprises” conference, and students conferences

Scientific secretary of Studia Universitas, Series Negotia Jurnal (2005 - 2010)

Member of the DANUBE ADRIA ASSOCIATION FOR AUTOMATION & MANUFACTURING - DAAAM INTERNATIONAL VIENNA (2009)

Member of the UBB Socio-Economic Council (2021 - present)

Computer skills and competences

COMPETENT WITH TEAMS, MICROSOFT OFFICE